2024

COMPANY
PROFILE

We are impact leaders who are driven by opportunity and purpose. **Cygnus specializes in boundless communication** and we empower our employees and customers to be responsible and independent, while being connected at all times. **Our mission is to help provide connectivity in the most remote corners of the world, and in the toughest of situations.** No matter where you are, we're looking out for you. We allow you to explore responsibly and at ease by making sure you always stay connected everywhere, to everyone!

As a **Top Tier partner to Thuraya Telecommunications Company and the Global Master Distributor for its Land Voice solutions**, we ensure that all customers and partners receive an outstanding service. What makes us an ideal partner of choice for your communications needs is our **unmatched 24/7 customer care** and commercial flexibility, which is second to none in the industry.

More than ever, we are committed to delivering the most reliable connectivity solutions through our operational excellence. At Cygnus, **we pride ourselves in serving the most essential sectors of our communities including Maritime, Oil and Gas, Mining, Government, Media, Humanitarian, and Enterprises** that are on a mission to help improve lives and the world around them.

cygnus

www.cygnus.co

cygnus

Satellite
Connectivity Solutions

cygnus

WELCOME TO CYGNUS

We’ve got you covered

“We are what we repeatedly do. Excellence, then is not an act, but a habit.”

-Aristotle

www.cygnus.co

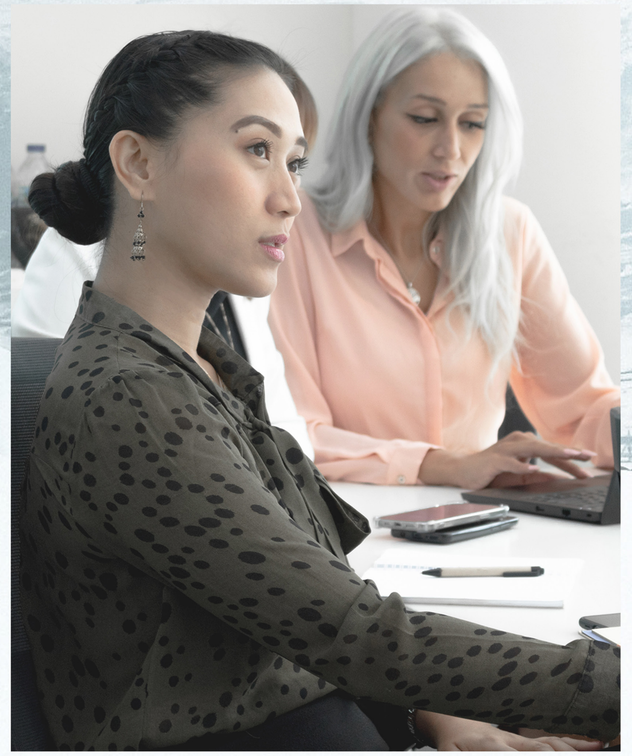


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Cygnus
Telecom

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Asim Khattak, COO



Cygnus sales team meeting, 2021

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Who We Are

Who We Are

Why Choose Us

Unmatched

24/ 7 Customer Service

We offer integrated voice, video, and text chat with 24/7 support technicians who take care of everything from planning and installation to maintenance and troubleshooting. Our personalized consultancy helps our clients better understand their business goals and objectives before we recommend best-fit solutions.

Achieved

200M + Voice Minutes

We offer value-adding consultancy helping our clients to better understand their business goals and objectives before we recommend best-fit solutions.

Experience

20+ years in the Industry

With over two decades worth of market expertise and 100's of years of collective team experience in the industry, Cygnus ensures a wealth of expertise in the provision of state-of-the-art satellite communication solutions.

Largest Global Userbase

70,000+ Active Subscribers

We are an established International Service Provider for Thuraya Telecommunication, a Tier-One service provider with over 70,000+ active subscribers around the world, and a trusted global distribution network of over 300.

Highly Competitive

Pricing & Cost Savings

Our relationship as a preferred partner with a number of technology providers allows for preferential rates and other benefits that are passed on to clients as savings. Reduce overheads associated with tech asset maintenance with our 24/7 solutioning and technical support.

Flexible

Operations

Cygnus prides itself in being highly agile and responsive in terms of tailoring our connectivity solutions and service delivery to your locational challenges, your unique industry needs, and specific business goals. Our strong global network allows us to be highly dependable and quick in delivering excellence.



What We Promise

We will be there when no one else can. We are committed to delivering the most reliable connectivity solutions through our operational excellence, and putting our people, customers, and partners first. When a continuous connection on the move is critical, **you can rely on Cygnus.**



What We Value

Promising Freedom

Ensuring our customers' connectivity and independence is our top priority. With an uncompromising commitment to client satisfaction and a focus on delivering highly reliable and integrated connectivity services, we allow our customers to be at ease of mind.

Innovation Driven

We understand that modern life is always changing and evolving. We use the spirit of curiosity and our in-depth knowledge of the remote communications industry to drive innovation and improve the world.

Making a Difference

Cygnus prides itself in being highly agile and responsive in terms of tailoring our connectivity solutions and service delivery to your locational challenges, your unique industry needs, and specific business goals. Our strong global network allows us to be highly dependable and quick in delivering excellence.

Customers First

We treat customer-eccentricity as a core corporate ethos in daily activities and recommend solutions and components based on an in-depth understanding of client needs and goals.

Meaningful Partnerships

As a Top Tier partner to Thuraya Telecommunications Company and the Global Master Distributor for its Land Voice solutions, we are reliable, not only for the quality of communication and service we provide, but also for how we carefully manage the relationships we develop.

BUSINESS SOLUTIONS

Powering global connectivity for over 20 years, through highly reliable satellite-based technology. At Cygnus, we offer our clients high-value consultancy throughout the progression of your business. **Bridge the digital divide between you and your remote operations** with our end-to-end voice and data connectivity solutions, flexible service delivery, and system installation and management.

We know how unpredictable your on-the-job conditions can be, and what you need is a highly-reliable global communications partner, confident in supporting you through any obstacle that arises. We'd like to think of ourselves as the best satellite communications partner for this job.

Your needs are unique, your solutions should be too.

We customize and tailor our connectivity solutions to your locational challenges, your unique industry needs, and specific business goals. **Our team is trained and dedicated to being the solution provider** for all your remote business communications.
Leave it to us to connect your off-the-grid operations, while you focus on bringing in the business.



Business Solutions
BUSINESS SOLUTIONS

Energy

Wherever the search for resources takes your team, you can depend on Cygnus' Energy solutions to **significantly boost your field effectiveness.**

At Cygnus, **we ensure your employees stay connected with their colleagues and families at all times,** we are committed to meeting your business goals, and we are transforming our solutions with your evolving business needs.

Business Solutions
BUSINESS SOLUTIONS

Mining

MINING

Meeting the communication requirements of the most scattered mining operations, Cygnus provides satellite solutions that offer short lead-times, removing the need for high-investment land-based infrastructures.

Moreover, ensuring the safety and productivity of your workforce in challenging environments requires constant and highly reliable connectivity at remote sites.

From extraction and drilling to mining projects, Cygnus' Mining Solutions helps reach your rural and remote environments.

We facilitate flexible communications for exploration camps, real-time data transmissions, and always-on connectivity, to speed up your decision making, response time, and continually improve operational efficiency.

Enterprise

Enterprise

If your organization works in remote areas away from connectivity of the conventional networks,

We've got you covered.

Cygnus Enterprise Solutions offers increased mobility, ensuring that you are free from the risk of getting disconnected from critical phone calls, emails, or other correspondence.

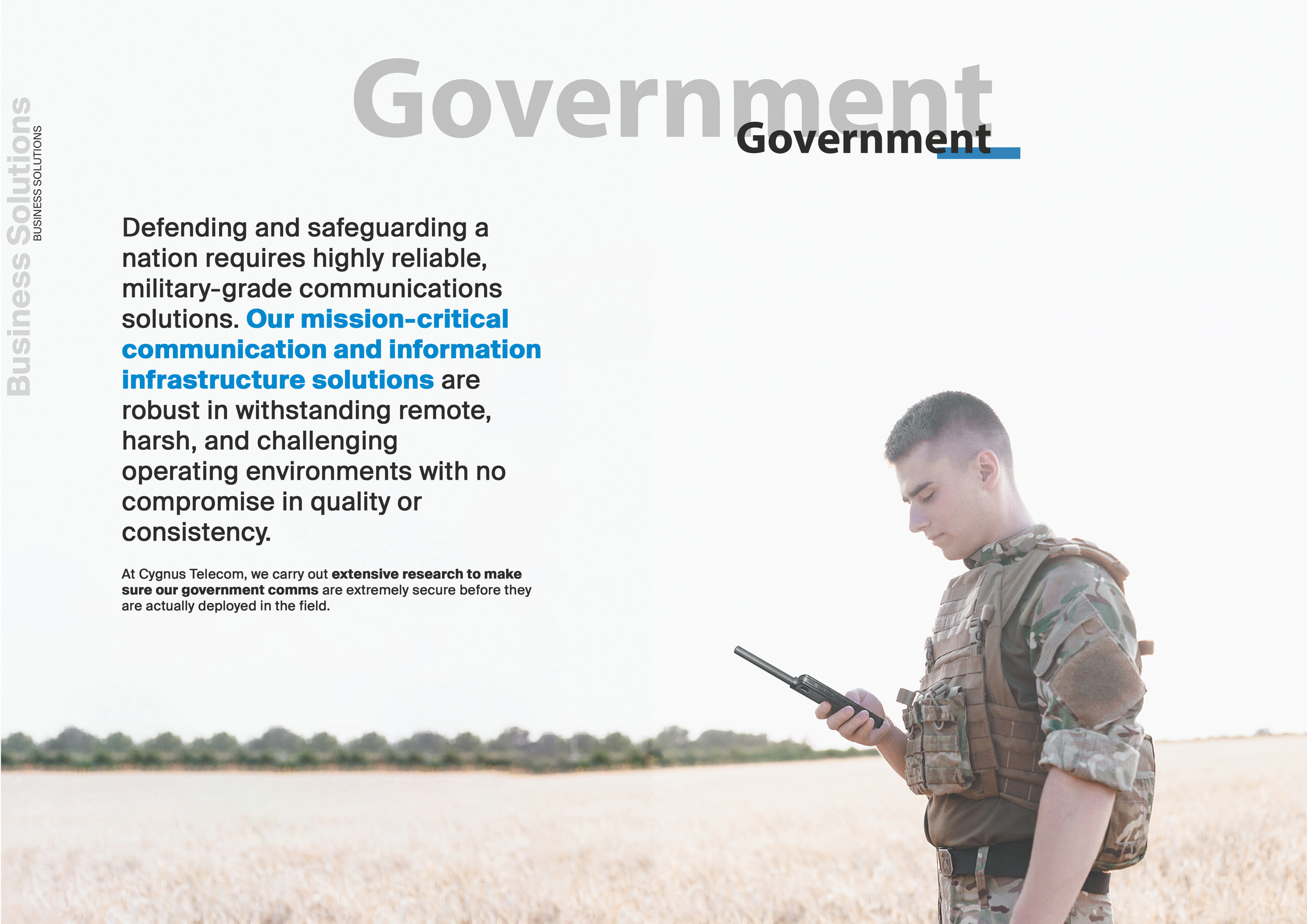
Our wide range of satellite telecom solutions delivers **high volumes of data with quality voice, capable of supporting multiple users** and providing high-speed internet and compatibility with various business applications.

Government

Government

Defending and safeguarding a nation requires highly reliable, military-grade communications solutions. **Our mission-critical communication and information infrastructure solutions** are robust in withstanding remote, harsh, and challenging operating environments with no compromise in quality or consistency.

At Cygnus Telecom, we carry out **extensive research to make sure our government comms** are extremely secure before they are actually deployed in the field.



Business Solutions
BUSINESS SOLUTIONS

Working offshore can mean that days, weeks, and even months pass by without much meaningful contact with family and friends on-shore.

We understand the challenges present with communication at sea. Whether you need connectivity to correspond with headquarters, to keep your crew safe and happy, to manage a fleet of vessels, or to maintain IP networks on remote vessels, we've got you covered.

Meeting the communication requirements of the most scattered mining operations, Cygnus provides satellite solutions that offer **short lead-times, removing the need for high-investment land-based infrastructures.**

Maritime



With the 24-hour news cycle shrinking and the growing demand to break news just in time, on-the-move communications and rapid response accessibility are of utmost importance to correspondents on the ground.

We understand how important it is for your broadcasting and media operations to stay up-to-speed with the high demand for cloud-based content delivery and on-demand videos.

Our extensive range of **satellite phones, easy-to-deploy broadband terminals, and antennas** give you high mobility to film and report quality, live breaking news via voice or video broadcasting, no matter where you are.

Media

Media

Business Solutions

BUSINESS SOLUTIONS

Humanitarian

We work alongside disaster response and humanitarian teams across the globe by providing secure and faultless back-up systems that enable them to accomplish the most challenging and dangerous missions anytime, anywhere.

Our remote communication solutions include lightweight and portable equipment to enable high mobility and quicker response time for operational units.

Allow us to take care of your remote communications for any budget, so you can focus on the job at hand; responding to emergencies, saving lives, and making the world a better place.

Custom Corporate Solutions

CUSTOM CORPORATE SOLUTIONS

IOT & M2M SOLUTIONS

24/7 Support

Streamlined data exchange

Sensor data collections

Scalable solutions

Real-time visibility

Asset tracking & monitoring

Accelerate your digital transformation with our **complete IoT ecosystem solutions** that include,

Big Data, Cloud, Edge Computing, and machine-to-machine technology.

Unlock the full potential of your business network with access to global remote tracking, video surveillance, environmental monitoring, smart grids, proactive maintenance, and so much more.

Our bespoke satellite IOT & M2M solutions are fully tailored to ensure your organization **increases its operational efficiency and overall performance.**



Custom Corporate Solutions

CUSTOM CORPORATE SOLUTIONS

DIGITIZING YOUR MARINE OPERATIONS

Discover new horizons at sea while being supported by **unparalleled connectivity** when sailing across the world's oceans. **Optimize your on-board, ship-to-ship, and ship-to-shore communications, and ensure crew spirits stay high at sea.** Our cost-effective, satellite based solutions offer **secure, high-speed internet access, voice services, inshore vessel monitoring, advanced on-shore data monitoring, tracking, and analysis.**

DIGITIZING YOUR MARINE OPERATIONS

- Crew welfare
- Secure marine communications
- Vessel Monitoring System (VMS)
- Optimized vessel operations
- Efficient data transmission
- Onshore & offshore visibility



Custom Corporate Solutions

CUSTOM CORPORATE SOLUTIONS

24/7

24/7 Support

Cloud connectivity

Data traffic management

Advanced security solutions

SD WAN

Fully managed solutions

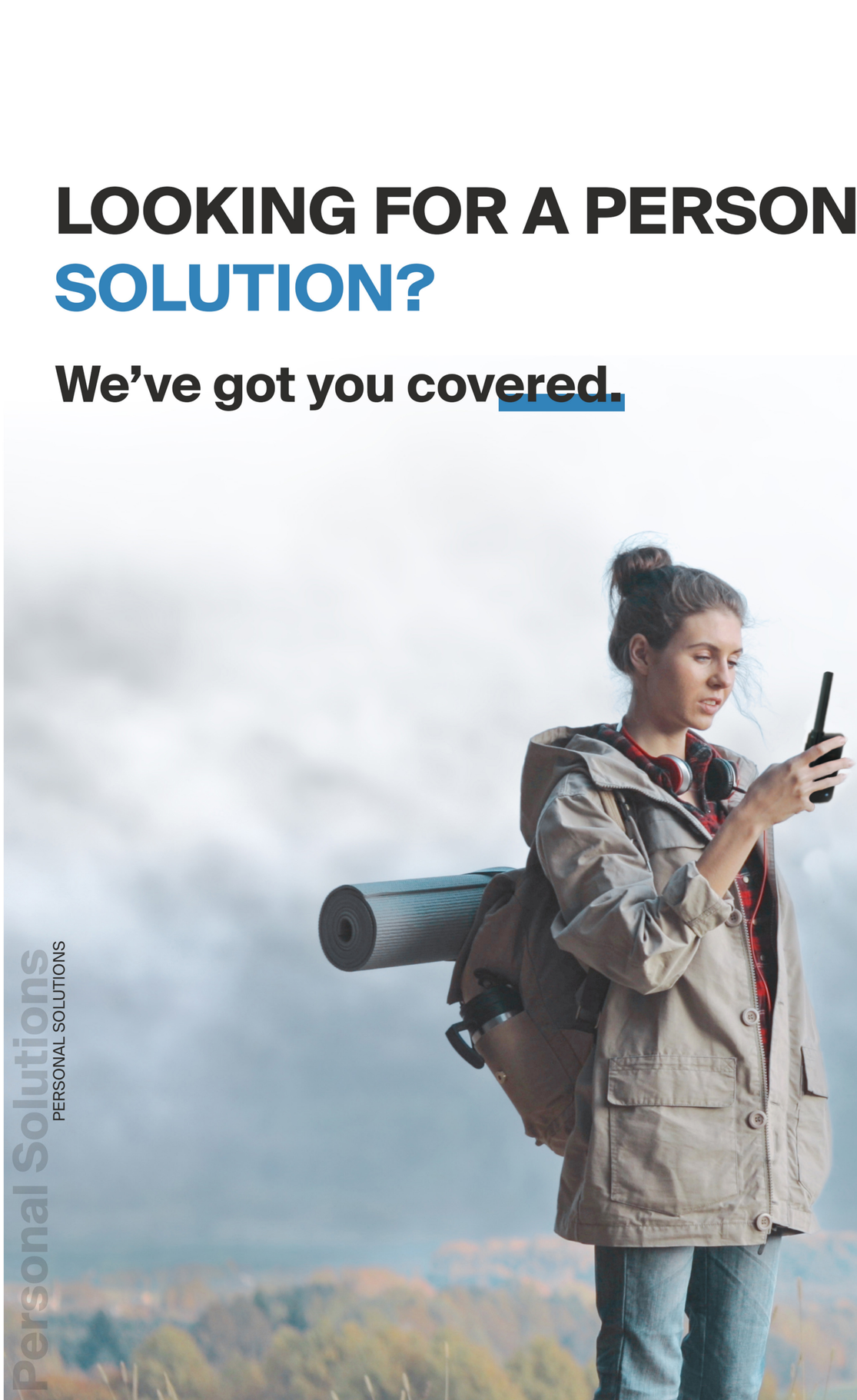
UNIFIED COMMUNICATIONS TECHNOLOGY

Unifying and optimizing your corporate network ecosystem to offer seamless data communications within and across your base-to-base operations.

Conveniently manage your network via secure internet and voice access, cloud connectivity, data back-ups, traffic & data management, and fully automated solutions, that can be completely customized to your organization's requirements.

LOOKING FOR A PERSONAL SOLUTION?

We've got you covered.



Personal Solutions
PERSONAL SOLUTIONS

WHAT GETS YOUR BLOOD FLOWING?

Whether you're looking to go on a spontaneous weekend adventure, or to summit the highest peaks across continents, to explore the jungles of Borneo, or to simply work from a remote location,

Cygnus is your ultimate travel companion to keep you in touch with the world.

Experience carefree adventure when you're backed up by our 24/7 support team that you can trust to respond quickly and efficiently.

Satellite Internet

Whether you're looking to work remotely or simply stay in touch with those from afar,

Cygnus has an extensive range of fast, reliable, and secure satellite internet devices to keep you connected to the world anytime, anywhere.

With **light, portable terminals that can fit into a backpack, vehicular terminals, and fixed solutions** that deliver high bandwidth capacity across the globe - Cygnus has all your travel data needs covered.

Satellite Phones

No matter how far your adventure takes you, you're just a call away from the rest of the world.

Cygnus's variety of market-leading satellite phones offers highly reliable voice and data connectivity in the most remote and tough environments, perfectly suited for the adventurous souls.

Explore our range of **ruggedized, secure, and industrial-grade phones** to find the best fit for any of your travel requirements.

Maritime

Maritime Terminals

Sail off into the deep blue knowing that you are always connected to the world, no matter how many seas apart.

Stay cruising and connected at sea, with Cygnus's range of highly reliable satellite voice and internet devices, suitable for both small boats and large yachts.

Personal Solutions
PERSONAL SOLUTIONS



GPS & Tracking devices

Tracking

Take the doubt out of driving with our full-feature GPS navigators as you make your daily commute or embark on a highway adventure.

Cygnus offers a range of Satellite, GSM, and Dual-mode tracking devices for the most thrilling rides you will ever have.

Our trackers use satellite networks ensuring global coverage no matter where the road takes you.

CLIENTS

Kempinski
HOTELIERS SINCE 1897

SIEMENS

sky news

Standard Chartered

citibank

إسعاف Ambulance

شرطة دبي
DUBAI POLICE

شرطة الشارقة
SHARJAH POLICE

INTERMASS
ESTABLISHED 1977

جامعة نيويورك أبوظبي
NYU ABU DHABI

THE WORLD BANK

مجموعة الفطيم
Al-Futtaim group

موانئ أبوظبي
ABU DHABI PORTS

injazat
A Mubadala Company

نادي أبوظبي للرياضات الشراعية واليخوت
Abu Dhabi Sailing & Yacht Club

الطاير
al tayer

دبي العطاء
Dubai Cares

mastercard

Unilever

EU

RTA

GM

Emirates

MAERSK

ارزن

MONUSCO

UNAMA

UNOPS

Masdar
A MUBADALA COMPANY

ADIB

دانة غاز
DANA GAS

DP WORLD

BAKER HUGHES

SAP

UNDP

sky news

BARCLAYS

ADA
طيران أبو ظبي
ABU DHABI AVIATION

MARRIOTT

Save the Children

بنك الشارقة
Bank of Sharjah

DOLPHIN ENERGY
دولفين للطاقة

Shell

Virgin
MEGASTORE

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